



NOTICING NON-VERBAL COMMUNICATIONS

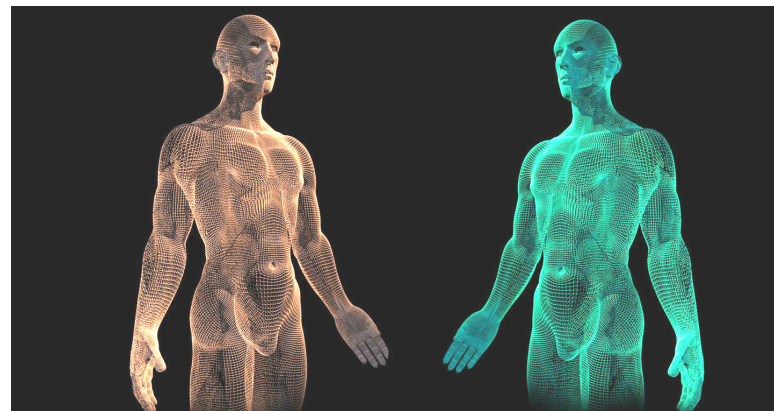


REAL SMILES CAUSE CRINKLING.

In all ages, genuine smiles often crinkle the skin around the eyes. People often use smiling to hide what they're really feeling.

MIRRORING IS A GOOD THING.

When someone crosses or uncrosses their legs or even tilts their head to mirror you...that's typically a good sign. Often it means there may be silent agreement as well as a greater bond developing.



MicroExpressions



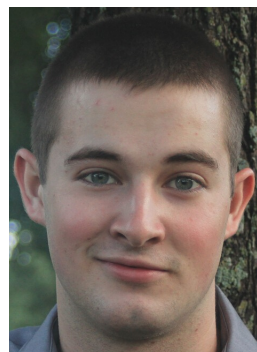
ANGER.

Note the vertical wrinkle between the eyebrows. Chin up may indicate some aggression.



FEAR.

Eyebrows raised and more lower white of eyeballs shown. Wrinkles horizontal.



CONTEMPT.

Unhappiness, angry, or even hatred. Raises one side of mouth up.



SURPRISE.

Eyebrows raised and rounded. Mouth open and loose.



DISGUST.

Eyebrows tightened, upper lip raised and nostrils opened.